

INVITATION FOR TENDERS

Ukraine

Introduction of up-to-date energy efficient solutions for district heating in Poltava

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Supply and installation of renewable energy sources

This Invitation for Tenders follows the General Procurement Notice dated 27 February 2025 for this project which was published on the Procurement Notices section of Nefco's website (<https://www.nefco.int>).

Poltava Regional Municipal Production Enterprise of Heat Management "Poltavateploenergo" hereinafter referred to as "the Employer", intends to use part of the proceeds of financing from Sweden-Ukraine District Heating Fund (hereinafter "SUDH") through Nordic Environment Finance Corporation (hereinafter "Nefco") towards the cost of **"Introduction of up-to-date energy efficient solutions for district heating in Poltava"**.

The Employer now invites sealed tenders from Contractors for the following contract **"Supply and installation of renewable energy sources"**.

The Contract includes:

- Supply and installation of 35 boreholes to at least 80 meters depth, a minimum of 125 m² of flat-plate solar collectors, heat pump/pumps with total capacity of 120 kW, heat accumulator tanks and two Individual Heat Substations (IHS). It will be the responsibility of the Contractor to optimise the design according to Instruction to Tenderers.

Tendering for contracts that are to be financed with the proceeds of Nefco financing is open to firms/individuals from any country.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

- Tenderers shall meet the eligibility requirements set forth in Instructions to Tenderers.
- Tenderers must demonstrate experience in design of two (2) projects of similar size, during the past five (5) years (2020-2024), it is advisable that the design of the geothermal boreholes/field have approval from the relevant authorities such as State Service of Geology and Subsoil of Ukraine by the State Enterprise "UKRAINIAN GEOLOGICAL COMPANY" or other organisation with the same authority.
- Tenderers must demonstrate experience in:
 - ✓ boreholes installation not less than 100 meters deep and at least 6 000 linear meters of wells – two (2) projects during the past five (5) years (2020-2024), it is advisable that the installations of the geothermal boreholes/field have approval from the relevant authorities such as State Service of Geology and Subsoil of Ukraine by the State Enterprise "UKRAINIAN GEOLOGICAL COMPANY" or other organisation with the same authority;
 - ✓ solar collectors installation – two (2) projects during the past five (5) years (2020-2024);
 - ✓ heat pumps installation – five (5) projects during the past five (5) years (2020-2024), two (2) of which were installed during last two (2) years (2023-2024);
 - ✓ IHS installation – five (5) projects during the past five (5) years (2020-2024), two (2) of which were installed during last two (2) years (2023-2024);
 - ✓ managing service contracts for energy installations, it is advisable that such contracts include heat pumps and boreholes installations - at least two (2) contracts for the past two (2) years (2023-2024).
- Tenderers must demonstrate the presence of a drilling rig on the company's fixed assets or a lease agreement.

- Tenderers must have an average annual turnover at least 1 000 000 EUR during any three (3) of the five (5) last years (2020-2024).
- The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit and other financial means sufficient to meet the production cash flow for the contract estimated as not less than 40% of the Tender price proposed by the Tenderer, taking into account the Tenderer's commitments for other contracts.
- Non-performance of contracts did not occur during the last five (5) years (2020-2024).
- Pending litigations did not occur during the last five (5) years (2020-2024).
- Tenderers are not mentioned in the [State register of economic entities brought to responsibility for violation of Ukraine's economic competition legislation, as specified in the Law of Ukraine "On the Protection of Economic Competition"](#) (subsection 4 of section 2 of Article 6 and subsection 1 of Article 50), specifically in relation to the distortion of trade (tender) results run by Antimonopoly Committee of Ukraine.

A Tenderer may be a natural person, private entity, government-owned entity or any combination of such entities in the form of a joint venture, consortium, or association (JVCA).

The Purchaser reserves the right to cancel all tenders in the event of non-approval of grant funding.

During the preparation of tender, the Tenderers should take into account that works under this Contract will tentatively start in **January 2026** and should be completed not later than in **November 2026** and planned as follows:

- Design and approvals stage - January 2026 – March 2026.
- Delivery of equipment – March 2026 – April 2026.
- Installation stage – April 2025 – June 2026.
- Commissioning - no later than November 2026.

Tender documents may be obtained from the office at the address below free of charge upon a written request from a prospective Tenderer.

Upon receiving the written request from prospective Tenderer, the documents will be promptly dispatched electronically in PDF, MS Word and MS Excel format, however, no liability can be accepted for their non-delivery or late delivery. In case of discrepancies between the PDF, Word and MS Excel versions of the document, the PDF version shall prevail.

All tenders must be accompanied by a Tender-Securing Declaration. The form of Tender-Securing Declaration is provided in the Tender documents. The main purpose of providing Tender-Securing Declaration is to ensure that the tenderers are serious about their participation.

Tenders must be delivered to the office at the address below on or before 11:00 a. m. (Kyiv time) on **25 November 2025**, at which time they will be opened in the presence of those Tenderers' representatives who choose to attend.

A Tenderer requiring any clarification of the Tender Document shall provide such request prior to 11.00 a. m. (Kyiv time) **4 November 2025**.

Pre-tender meeting to be held at 11.00 a.m. (Kyiv time) **28 October 2025**.

Prospective tenderers may obtain further information from, and also inspect and acquire the tender documents at, the following office:

Poltava Regional Municipal Production Enterprise of Heat Management "Poltavateploenergo"

2A, Polska str., Poltava city, Poltava region, 36008, Ukraine

Contact person:

Tetiana Kotelchuk, tel. +380 50 346 00 12, e-mail: kotelchuk.t@pte.poltava.ua

Tamara Igush, tel. +380 50 902 37 71, e-mail: igush.t@pte.poltava.ua (copy should be sent to Borodavka V., borodavka.v@pte.poltava.ua)

Date: **14 October 2025**