

INVITATION FOR TENDERS

Ukraine

Introduction of up-to-date energy efficient solutions for district heating in Poltava

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Supply and installation of solar power and battery storage

This Invitation for Tenders follows the General Procurement Notice dated 27 February 2025 for this project which was published on the Procurement Notices section of Nefco's website (<https://www.nefco.int>).

Poltava Regional Municipal Production Enterprise of Heat Management "Poltavateploenergo" hereinafter referred to as "the Employer", intends to use part of the proceeds of financing from Sweden-Ukraine District Heating Fund (hereinafter "SUDH") through Nordic Environment Finance Corporation (hereinafter "Nefco") towards the cost of **"Introduction of up-to-date energy efficient solutions for district heating in Poltava"**.

The Employer now invites sealed tenders from Contractors for the following contract **"Supply and installation of solar power and battery storage"**.

The Contract includes:

- Supply and installation of 100 kWp solar power panels and 200 kWh battery storage. It will be the responsibility of the Contractor to optimise the design according to Instruction to Tenderers.

Tendering for contracts that are to be financed with the proceeds of Nefco financing is open to firms/individuals from any country.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

- Tenderers shall meet the eligibility requirements set forth in Instructions to Tenderers.
- Tenderers must demonstrate experience in design and/or design review of five (5) projects of similar size, during the past five (5) years (2020-2024), 2 (two) of which were performed during last two years (2023-2024).
- Tenderers must demonstrate experience in solar power and battery storage construction, in particular installation works, testing, etc. for at least five (5) projects in total during the past five (5) years (2020-2024), 2 (two) of which were installed during last two years (2023-2024).
- Tenderers must have an average annual turnover at least **500 000 EUR** during the last **5 years (2020-2024)**.
- The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit and other financial means sufficient to meet the production cash flow for the contract estimated as not less than 40% of the Tender price proposed by the Tenderer, taking into account the Tenderer's commitments for other contracts.
- Non-performance of contracts did not occur during the last five (5) years (2020-2024).
- Pending litigations did not occur during the last five (5) years (2020-2024).
- Tenderers are not mentioned in the [State register of economic entities brought to responsibility for violation of Ukraine's economic competition legislation, as specified in the Law of Ukraine "On the Protection of Economic Competition" \(subsection 4 of section 2 of Article 6 and subsection 1 of Article 50\), specifically in relation to the distortion of trade \(tender\) results](#) run by Antimonopoly Committee of Ukraine.

A Tenderer may be a natural person, private entity, government-owned entity or any combination of such entities in the form of a joint venture, consortium, or association (JVCA).

The Purchaser reserves the right to cancel all tenders in the event of non-approval of grant funding.

During the preparation of tender, the Tenderers should take into account that works under this Contract will tentatively start in **September 2025** and should be completed not later than in **February 2026** and planned as follows:

- Design and approvals stage - September 2025– October 2025.
- Delivery of equipment – November 2025 – December 2025.
- Installation stage – December 2025– January 2026.
- Commissioning - no later than February 2026.

Tender documents may be obtained from the office at the address below free of charge upon a written request from a prospective Tenderer.

Upon receiving the written request from prospective Tenderer, the documents will be promptly dispatched electronically in PDF, MS Word and MS Excel format, however, no liability can be accepted for their non-delivery or late delivery. In case of discrepancies between the PDF, Word and MS Excel versions of the document, the PDF version shall prevail.

All tenders must be accompanied by a Tender-Securing Declaration. The form of Tender-Securing Declaration is provided in the Tender documents. The main purpose of providing Tender-Securing Declaration is to ensure that the tenderers are serious about their participation.

Tenders must be delivered to the office at the address below on or before 11:00 a. m. (Kyiv time) on **28 August 2025**, at which time they will be opened in the presence of those Tenderers' representatives who choose to attend.

A Tenderer requiring any clarification of the Tender Document shall provide such request prior to 11.00 a. m. (Kyiv time) **30 July 2025**.

Pre-tender meeting to be held at 11.00 a.m. (Kyiv time) **24 July 2025**.

Prospective tenderers may obtain further information from, and also inspect and acquire the tender documents at, the following office:

Poltava Regional Municipal Production Enterprise of Heat Management “Poltavateploenergo”

2A, Polska str., Poltava city, Poltava region, 36008, Ukraine

Contact person:

Tetiana Kotelchuk, tel. +380 50 346 00 12, e-mail: kotelchuk.t@pte.poltava.ua

Tamara Igush, tel. +380 50 902 37 71, e-mail: igush.t@pte.poltava.ua (copy should be sent to Valerii Borodavka, borodavka.v@pte.poltava.ua)

Date: **17 July 2025**