

# Request for Proposals Beyond the Grid Fund for Africa (BGFA)

## Selection of Consultant for:

- (a) Independent Evaluators for the Beyond the Grid Fund for Africa Calls for Proposals in DRC\*, Mozambique and Uganda; and
- (b) Consultants for Roster of Experts for the Beyond the Grid Fund for Africa;

***\*Update: Please note that the tasks related to the Call for Proposal in DRC will be excluded from part A of this Request for Proposals.***

## Questions & Answers

Helsinki, 30 January 2023

Q1	Is the call exclusively meant for the firm, or can a proposal be submitted at an individual consultant too?
A1	<i>An individual consultant can submit a proposal, but it needs to represent a company. Nefco will not enter into contracts with private persons.</i>
Q2	Do we understand correctly that we need to send as a technical and financial proposal per expert?
A2	<i>Yes, that's correct.</i>
Q3	Can an expert submit only for the (b) part (roster) if he/she considers that he/she might be in conflict of interest in the targeted countries and not be able to participate to the (a) evaluation for that reason? or should he/she still apply for (a) and (b) for now and the question of conflict of interest would be treated on a later stage?

A3	<i>Yes, you can submit a proposal only for the services of (b) Consultants for Roster of Experts for Beyond the Grid Fund for Africa.</i>
Q4	There is no indication about budget or fee rate in the RFP. Is there any information to know about this? Are we free to propose different rates for each expert presented according to the number of years of experience or is there any threshold?
A4	<i>Yes, you can submit different rates for different experts and there is no threshold. Please note that you need to submit separate proposals for consultants. Only one consultant per proposal is allowed. You can find more information under Section 2.4., page 5, in the Request for Proposals.</i>
Q5	FORM Tech 2: How should we understand the term of consultant? Should we only present references/projects in which the proposed Consultant/Expert has been involved or can we also present other targeted projects that we, X (as a company), carried out but in which the Expert may not have played a big role or not role at all?
A5	<i>Consultant is a person who delivers services as described in this Request for Proposals. You should only present references/projects in which the Expert has had a role.</i>
Q6	It's not clear to me what to put in the assignment title section? Could you please clarify.
A6	<i>Write the title of the consulting services you are submitting your proposal to. You can find these titles on Section 1, page 1.</i>
Q7	In the financial proposal, how do I determine the grand total? Do you have the number of hours or days you expect consultants to work?
A7	<i>Please present the daily fee of the consultant in the financial proposal.</i>
Q8	Where can I get a word document for the financial proposal?
A8	<i>The financial proposal as a Word document can be found on our webpage "The forms for the Technical and financial proposals are available in Word for download." The Financial Proposal is on pages 8 and 9.</i>
Q9	May each 'consultant' (company) in one proposal propose more than one evaluator?

A9	<i>You can propose one evaluator per proposal.</i>
Q10	May a 'consultant' submit several proposals (each proposing one evaluator)?
A10	Yes.
Q11	If one 'consultant' proposes several evaluators who are invited to negotiations, will there be one contract covering the services of all evaluators proposed by that firm?
A11	<i>The contracts will cover evaluators independently, i.e. one contract per evaluator/consultant.</i>
Q12	Is the limitation of 10 pages valid regardless of how many evaluators is included in one proposal?
A12	<i>Only one evaluator can be included in a proposal.</i>
Q13	I would like to inquire if I can submit my proposal as an independent contractor or I need a fully registered company.
A13	<i>Please see A1 in this document.</i>
Q14	Three of our experts meet the Minimum Requirements, should we prepare three separate proposals? or can we prepare one single proposal including all our experts?
A14	<i>Please see A12 in this document.</i>
Q15	Does the 10 pages limit for the Technical Proposal include the content of the four Standard Forms (FORM TECH-1 to FORM TECH-4)?
A15	Yes.
Q16	We have supported one company preparing an application for DRC. Are we still eligible to apply to the other countries? Are we still eligible to evaluate other proposals for DRC, excluding the one we supported?
A16	<i>You can apply to the other countries, excluding the one(s) where you have Conflict of Interest.</i>

Q17	We would like more clarity on how you evaluate the application since you mention that you evaluate each CV independently and not the contracting company experience. Does it mean that if we submit several candidates, some might be included and some might be excluded based on your assessment of each one?
A17	<i>Yes, that's correct. Please present one evaluator per proposal.</i>