

Expression of Interest for Beyond the Grid Fund for Africa (BGFA)

BGFA - Service provider for monitoring, reporting and verification (MRV) and local institutional support services in Burkina Faso, Liberia, Zambia, Mozambique, and Uganda

Helsinki, 20 October 2021 (updated)

Q1	<p>The references requirement states the following: <i>A minimum of 3 contracts of similar annual value, nature and complexity implemented in the last five years.</i></p> <p>a) What does this annual value refer to and how much is it? b) Is this the entire project value? Or project value per year? c) Can you provide project references that have commenced in the last five years but are on-going? Or would only completed projects count towards this requirement?</p>
A1	<p><i>a) Same annual value as for the Assignment, i.e. EUR 1.4 million/annum for both components or EUR 1 million/annum for Component 1 and EUR 0.4 million/annum for Component 2.</i></p> <p><i>b) It is the project value per year.</i></p> <p><i>c) Yes, it is possible to provide project references that are on-going.</i></p>
Q2	<p>a) Page 3 of the EOI states that "A minimum of 3 contracts of similar annual value, nature and complexity implemented in the last five years is requested". Can you please confirm if at least 3 contracts demonstrating experience per component has to be provided if a Consortium participates in both components?</p> <p>b) If a Consortium plans to participate in both components, should the application be made separately for each component or an unique combined application is to be submitted for the EOI?</p> <p>c) Can you confirm that the consortium's work is only related to the MRV component of the fund disbursement or does it also involve management of the fund itself?</p> <p>d) Page 3 of the EOI states that "... at least one of the listed key experts should be present in each Project Country,...". Would this mean that at least one of the proposed expert in the EOI phase, is currently based or is a resident in each of the Project Country during the time of application?</p> <p>e) Page 3 of the EOI states that "a minimum average of annual turnover of EUR 3 million for the last three years for the lead consultant" should be provided. Is this usually one page signed document part of the maximum 12 pages?</p>
A2	<p><i>a) Three contracts are sufficient. Please see also the reply to question A1a.</i></p> <p><i>b) Only one Expression of Interest should be submitted also when including both Component 1 and Component 2. It is important to clearly indicate in the Expression of Interest which Component(s) you are expressing your interest for.</i></p>

	<p><i>c) The Assignment linked to Component 1 is solely comprising of monitoring, reporting and verification (MRV) services related to contracted Energy Service Providers' (ESPs) performance under BGFA and does not involve any fund management. Nefco is the Facility Manager of the BGFA programme.</i></p> <p><i>d) The key expert does not need to be present in the Project Country at the time of application. However, it is required that the Consultant will establish an appropriate physical in-country hub in each of the Project Countries from which one or more assigned experts will carry out the Assignment.</i></p> <p><i>e) It is sufficient to state that the requirement is met. Actual proof will be required in a later stage.</i></p>
Q3	If the consultant intends to bid for component 1 and component 2, do we need to submit two separate Eols or one Eol for both components?
A3	<i>Pls see the answer to question A2b.</i>
Q4	Would prior work with Nefco and/or REEEP on any of the Project Countries make it inappropriate for participating in the Eol?
A4	<i>It is possible to participate in the Eol even if you have had previous assignments related to Nefco and/or /REEEP on any of the Project Countries and this would not lead to an exclusion. However, you may not have any ongoing assignments that are directly linked to design and preparation of this assignment.</i>
Q5	At the EOI stage, can an expert be on two separate EOI applications? Or do they need to be exclusive to one EOI only
A5	<i>Yes, it is possible to be part of two separate Eols.</i>
Q6	At the EOI stage, can a sub-contracted firm be on two separate EOI applications? Or do they need to be exclusive to one EOI only?
A6	<i>Yes, it is possible to be subconsultant in two separate Eols while we do not accept the same lead consultant in more than one Eol.</i>
Q7	<p>a) REEEP uses a custom-built platform (Edison) (https://edison.bgfz.org/) for real time monitoring, verification and analytics of Energy Service Subscriptions (ESS). Can you kindly clarify how the role of the MRV service provider will sit in relation to this REEEP's existing monitoring function?</p> <p>b) Will the budget for the possible extension to DR Congo be added on top of the current budget envelop of EUR 7m?</p> <p>c) Is there a page limit per CV?</p> <p>d) Is the current Task Force Hub manager in Zambia envisaged to continue in this role over the duration of this project? What are the envisaged activities for this support role to the Zambia Hub Manager?</p> <p>e) Is there an expectation for the key experts being proposed for the different roles prescribed in the TOR (Team Leader, MRV expert, Task Force Lead, Financial Analyst, ESG specialist) to be based in one of the target countries?</p>
A7	<p><i>a) The use of Edison (or a similar automated monitoring system) is being assessed for possible BGFA use to further augment monitoring. The MRV service provider's key role is to directly support Nefco in monitoring ESPs' project implementation progress and verifying that results forming basis for ESPs' payment requests, have been meet.</i></p> <p><i>b) DR Congo is defined as one of the Project Countries and as such forms part of the current budget.</i></p> <p><i>c) No, but industry standard length CVs will be evaluated.</i></p>

	<p><i>d) Task Force activities in Zambia are planned be integrated into Component 2 after an appropriate transition period.</i></p> <p><i>e) The Consultant is expected to establish an appropriate physical in-country hub in each of the Project Countries from which one or more assigned experts will carry out the Assignment</i></p>
Q8	Does the contracting party need to have an average annual turnover of EUR 3 million or is it sufficient if the joint annual turnover for all participating parties meets the target to be considered for the EoI?
A8	<i>The Consultant/Lead Consultant (contracting party) alone should demonstrate a minimum average annual turnover of EUR 3 million for the last three years.</i>
Q9	I would like to clarify if the 5 experts proposed in the offer document are intended to be provided for each of the 5 countries proposed or they need to be common for the 5 countries, and each one of them based on one of the countries.
A9	<i>Pls see the answer to question A7e.</i>