

NEFCO

**Finland Ukraine Trust Fund
Call for Proposals**

Clarifications

No	Question	Clarification
1	The guidelines state that the project should be implemented by a Finnish company in collaboration with an Ukrainian company and that own contribution financing would be preferred. So I would like to know what is the typical project financing support from the FUTF, in other words if the applicant company (us) and our partner in Ukraine would cover part of the total project cost with our own contribution, both in-kind as well as in cash, then what would be the percentage we should be covering ourselves from the total project cost? Also, you mention that for technical assistance projects, the grant could provide 100% coverage. Is it possible to have a project that combines technical assistance and demonstration?	There are two questions: <ol style="list-style-type: none"> 1. FUFT does not have guidelines or strict requirements for own contribution. Obviously, high own contribution is preferred. 2. TA and demonstration projects can be combined
2	Also, I would like to know a bit more about the project guidelines for creating the budget. In other words, when creating the budget, what costs would the grant cover? For example if we are planning to create a joint technical assistance project with the Ukrainian company, can we include there costs from our own end, i.e. personnel costs, development costs while also including software and hardware development costs for the Ukrainian company as well as for procuring other services from other companies (in Finland and outside)?	One of the criteria for evaluation of the proposals is, how appropriate are the proposed costs. <ul style="list-style-type: none"> • Staffing costs shall be reasonable • Services bough from other companies need to be supported by receipts and costs reasonable • Applicant's own personal costs concerning the project can be included in the project costs • Cost of smart solutions delivered to the Ukrainian partner can be included in the project costs • General R&D costs can not be included in the project costs • If procuring other services is in the form of subcontracting tasks, they can be included, but need to be visible in the proposal
3	Are there some restrictions on what kind of enterprises can apply for grant funding? Can they be consultants, equipment suppliers, 3rd sector organisations, or any combination of the above?	There are no restrictions for the entities that may apply or implement projects.
4	Is the selection of the projects made by NEFCO or the local coordinator (SAEE)?	Proposals are approved by the Evaluation and Management Committee (EMC) including two representatives from Nefco and respectively two from the local partner (State Agency for Energy Efficiency and Energy Saving of Ukraine). Decisions must be unanimous.

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		<p>The Ministry for Foreign Affairs of Finland is an observer in the meeting.</p> <p>After the EMC decision, the second review of projects with final decision will be made by Nefco's Investment Committee</p>
5	<p>Please clarify to which extent the intensification of the utilization of solid biofuels is in line with the Trust Fund's focus fields and can be financed by the Fund? The intensification within the meaning of the prospective application is a holistic process, starting from procurement, supply chain, fuel preparation, as well as the use of currently unused types of biofuels.</p>	<p>Focus of FUTF among others is renewable energy, including solid biofuels. FUTF has financed some activities at this sector, for instance see project fact sheet "Opportunities for utilisation of biomass residues in the renewable sector in Ukraine" at the FUTF web-page</p>
6	<p>I am presently looking for technical partner from Finland or Ukraine, Bio-ethanol and Electricity to supply local industries and homes. Sweet Sorghum cane stalks for power and juice for ethanol. All application requirement are available , we need a technical partner from the above nation.</p>	<p>This funding is currently open for applications for the Finnish companies.</p> <p>Interested companies shall search and identify potential partners by them self. Nefco as the Fund Manager cannot support you in this search.</p>