

INVITATION FOR EXPRESSION OF INTEREST

Project:	BGFA Scaling of Clean Cooking Solutions Programme
Country:	Zambia, Kenya, Mozambique, Rwanda, Tanzania and Uganda
Sector:	Modern Energy Services (Clean Cooking) / SDG 7
Funding sources:	Sida / Sweden
Type of contract:	Consulting Services
Type of notice:	Invitation for Expression of Interest
Issue date:	9 June 2020
Closing date:	3 July 2020 at 24:00 local time in Finland

Assignment Description: NEFCO intends to short-list Consultancy firms to undertake a detailed scoping activity in Zambia with a view to test Results-Based Financing (RBF) incentives for verified output, outcome, or impact results and innovation grants to promote clean cooking innovations going beyond improved cooking stoves. The purpose is to analyse and test the market for clean cooking solutions in urban Zambia, with a potential roll-out and further extension to up to five other countries supported by Sweden/Sida in Sub-Saharan Africa (SSA). The work will complement the Swedish financed activities undertaken under the Beyond the Grid Fund for Africa www.beyondthegrid.africa a facility which is managed by NEFCO.

The work will be split into two phases. Phase I - Market Scoping and Outline Recommendations - where the Consultant will be tasked to carry out a detailed market assessment of the clean cooking market in up to 6 SSA countries (Zambia (in depth) plus Kenya, Mozambique, Rwanda, Tanzania and Uganda) and make conclusions and outline recommendations for a RBF programme to promote and incentivise expanded and accelerated use of clean cooking innovative fuels, solutions and business models. Phase II - Detailed Design Planning - where the Consultant based on conclusions and recommendations made in Phase I will be tasked to design a concrete RBF incentive pilot approach for expanded and accelerated use of clean cooking.

Assignment Start Date and Duration: The assignment is expected to start in September 2020 and last for up to 10 months.

Maximum Budget Available for the Assignment: Up to EUR 200,000 (exclusive of VAT).

Funding Source: Sweden /Sida, Beyond the Grid Fund for Africa via NEFCO.

Eligibility: There are no eligibility restrictions.

Submission Requirements: Interested firms of Consultants (including consortia) are hereby invited to submit their Expressions of Interest for the purpose of being shortlisted.

In order to assess the qualifications and competence of the Consultants seeking to be shortlisted, the information submitted should include the following:

For Firms:

- Company profile, organization and staffing for the assignment;
- Details of experience with similar assignments in SSA, including their locations, alternatively, references from other countries in the region; and
- CVs of key experts available to work on the assignment.

The above information should not exceed 10 pages, excluding CVs.

Consultant Profile: When expressing an interest for shortlisting the Consultant should take into consideration the following general profile demands and requirements:

The Consultant should have experience from internationally financed projects in the SDG7 and decentralised energy access space, with particular experience of clean cooking solutions. Market analysis, stakeholder consultation and design experience with programmes and financial instruments are essential. Preference will be given to those with deep knowledge, networks and access to consultant resources located in SSA.

As the work is likely to be constrained (at least in the short term) in respect of international travel due to the impacts of COVID-19 in Africa, the Consultant is expected to work mainly through local/regional representatives and staff and make use of remote working in undertaking stakeholder consultations and virtual workshops to the extent possible.

In terms of previous experience and financial standing, the Consultant should demonstrate :

- A minimum of 3 contracts of similar value, nature and complexity implemented in the last three years
- A minimum average annual turnover of EUR 500,000 for the last three years for the lead applicant (contracting party).

Next steps: A short list of up to six qualified and experienced consulting firms will be made from responses to this notification. The short-listed consultants are expected to be invited in July 2020 to submit technical and financial proposals from which the highest-ranked consultant will be selected.

The first phase of the assignment is expected to start in September 2020 with a draft Phase I report delivered by 30 November 2020. NEFCO will be responsible for the possible procurement and contracting of the consulting services.

Expressions of Interest shall be submitted in English in pdf file by email to NEFCO at procurement@nefco.fi and tina.nyberg@nefco.fi attention/subject: BGFA Clean Cooking Solutions - Expression of Interest to reach NEFCO no later than 3 July 2020 at 24:00 hrs. local time in Finland.

The expression of interest shall be one file (pdf) not exceeding 5MB in size.

NEFCO reserves the right not to procure any services.